



The New England-Canada
Business Council's
25TH ANNUAL
U.S./Canada Energy Trade
& Technology Conference



NEW ENGLAND-CANADA
BUSINESS COUNCIL

Energy Partners *Yesterday... Today ... Tomorrow*

November 8-9, 2017
Seaport Hotel | Boston, MA

The northeast regions of the U.S. and Canada are in the midst of an exciting period of transition as they move towards a cleaner energy future. As this conference celebrates its 25th anniversary, explore with us how energy trade can help both regions meet their energy and environmental goals.





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Learn and share ideas on the energy direction of the region at the NECBC's
25TH ANNUAL U.S.-Canada Energy Trade & Technology Conference. Join us for

Energy Partners Yesterday... Today ... Tomorrow

November 8-9, 2017 | Seaport Hotel | Boston, MA

At this year's conference we will note the achievements and challenges of the regional energy market over the last two decades. Even more, we will look forward to the great potential for clean energy development, new technologies entering the market, energy storage, the role of greater efficiency, and the value of traditional fuels that remain significant to the system.

This executive level business forum is the only one of its kind held annually in Boston focusing on all sectors of energy trade and cooperation between the Northeast U.S. and its greatest energy partner, Canada. It brings together more than 250 Canadian and American senior executives, policy makers, regulators and energy experts who will provide their perspectives, share knowledge and explore a wide range of topics – from energy to the environment.

The event is being convened by the New England-Canada Business Council (NECBC), a non-profit organization founded over thirty-five years ago to promote cooperation, commerce, entrepreneurial networking and a greater awareness of the strategic importance of the New England-Canada relationship.

Be part of this year's forum and benefit from our unique cross-border networking opportunities and a productive Canadian-American dialogue on timely energy issues.





Day 1: Wednesday, November 8



NEW ENGLAND-CANADA
BUSINESS COUNCIL

12:30 – 1:00 p.m. | Conference Registration

1:00 – 1:15 p.m. | Conference Welcome

- Jon Sorenson, *President, New England-Canada Business Council and Conference Co-Chair*

Introduction of Session 1

- Gerald Weseen, *Conference Co-Chair*
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1:15 – 2:15 p.m. | Session 1: Twenty-Five (25) Years After: Where Have We Been? Where Are We Going?

In light of this conference's quarter-century, we will take a look back at the evolution of energy markets over the past 25 years, and discuss the current state of our strategic U.S. and Canada energy relationship. What's worked? What hasn't? And given current trends on fuel choices and environmental indicators, what are our likely pathways?

Moderator:

- Paul Hibbard, *Principal, Analysis Group and former Chairman of the Massachusetts Department of Public Utilities*

Panelists:

- Geoff Mitchell, *President, Brant Energy and First President of the New England-Canada Business Council (NECBC)*
- Joseph T. Kelliher, *Executive Vice President, Federal Regulatory Affairs, NextEra Energy Inc. and former Chairman of the Federal Energy Regulatory Commission*
- Peter Gurnham, *Chair, Nova Scotia Utility & Review Board*

2:15 – 2:30 p.m. | Short Coffee and Stretch Break

2:30 – 4:00 p.m. | Session 2: Roundtable on the Status of Regional Energy Infrastructure Initiatives

Over the last few years, the region has focused intensely on new policy goals in clean energy, market transformation, and environmental sustainability. Some have progressed, some have stalled, and others are waiting for resolution in the near future – notably, the clean energy investment decisions of the states. What is the status of regional market development? Is the region still an attractive market for capital investment?

Moderator:

- Kevin Conroy, *Partner, Foley Hoag*

Panelists:

- Judith Judson, *Commissioner, Massachusetts Department of Energy Resources*
- Donald Jessome, *CEO, Transmission Developers Inc.*
- Sophie Brochu, *President and CEO, Gaz Métro*
- David Pasieka, *COO, Algonquin Power and Utility*
- Will Hazelip, *Vice President, Business Development, National Grid*

4:00 – 5:30 p.m. | Session 3: Executive Roundtable on U.S. and Canadian Energy and Environmental Policy/Regulatory Developments

What is the outlook for the U.S.-Canada energy trade relationship under the Trump Administration and its "America First" policy? And how is Canada balancing its need for new energy infrastructure development with its climate goals?

Moderator:

- André Turmel, *Partner, Fasken Martineau*

Panelists:

- Monica Gattinger, *Associate Professor, School of Political Studies, University of Ottawa*
 - Matthew (Matt) Koch, *Vice President, Global Energy Institute, U.S. Chamber of Commerce, Washington, D.C.*
 - Frederick M. Lowther, *Partner, Blank Rome, LLP, Washington, D.C.*
 - William J. Pristanski, *Principal, Prospectus Associates, Ottawa*
 - Llewellyn King, *Creator, Executive Producer and Host of "White House Chronicle" on PBS*
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5:40 – 7:45 p.m. | Conference Welcome Reception and Networking Opportunity

Introduction of Reception and Networking Session:

- Gerald Weseen, *Conference Co-Chair*

Welcome Remarks - Reception Sponsor:

- Executive, *Blackstone*
- Reception Sponsor: *Transmission Developers Inc.*



Day 2: Thursday, November 9



7:30 – 8:20 a.m. | Private Speakers' Breakfast and Briefing

8:00 – 8:30 a.m. | Conference Registration & Continental Breakfast for Attendees

8:30 – 9:00 a.m. | Conference Welcome

- Jon Sorenson, *President, New England-Canada Business Council & Conference Co-Chair*
- Hon. David Alward, *Consul General of Canada to New England*
- Remembrance of Frederick (Fred) J. Nemergut, *former President of the New England-Canada Business Council (NECBC)*

Introduction of Executive Session 1

- Leo Desjardins, *Conference Co-Chair*

9:00 – 10:15 a.m. | Executive Session 1: Leadership Perspectives

The NECBC Energy Conference every year presents "Leadership Perspectives" from industry CEOs in a roundtable format designed to elicit the latest thinking on trends in energy markets. We are delighted to present this panel of senior executives from U.S. and Canadian firms.

Moderator:

- John Reed, *Chairman and CEO, Concentric Energy Advisors*

Speakers:

- Eric Martel, *President and CEO, Hydro-Québec*
- James P. Torgerson, *President and CEO, Avangrid Inc.*
- Rich Paglia, *Vice President, U.S. Marketing, Enbridge*

10:15 – 10:30 a.m. | Coffee Break and Networking Opportunity

Introduction of Executive Session 2

- Leo Desjardins, *Conference Co-Chair*

10:30 a.m. – 11:40 a.m. | Executive Session 2: Leadership Perspectives

Our "Leadership Perspectives" continue with additional viewpoints and timely insights on market opportunities and challenges. As we look ahead, what are the key market dynamics and decision points?

Moderator:

- Colleen Mitchell, *President, Atlantica Centre for Energy*

Speakers:

- T. Michael Twomey, *Vice President, External Affairs, Entergy*
- Rob Minter, *Senior Vice President, Government & Regulatory Affairs, ENGIE North America, Inc.*
- Gaëtan Thomas, *President and CEO, NB Power*
- Sergio Marchi, *CEO, Canadian Electricity Association*

Introduction of Executive Session 3

- Gerald Weseen, *Conference Co-Chair*

11:40 a.m. – 12:50 p.m. | Executive Session 3: Roundtable on Clean Energy Resources and Innovation – A Critical Component to our Region's Energy Future.

Technology innovation is key to the exciting potential of the region's many clean energy opportunities, from offshore wind to energy storage to efficiency. This session will highlight recent developments, opportunities, challenges.

Moderator:

- John Dalton, *President, Power Advisory LLC*
- Speakers:**
 - Colleen Calhoun, *Director of Business Development & Partnerships at Current, powered by GE*
 - Karen Hutt, *President & CEO, Nova Scotia Power (Emera)*
 - Peter Rothstein, *President, Northeast Clean Energy Council*
 - Francis Slingsby, *Head of Strategic Partnerships, DONG Energy*

12:50 p.m. | Luncheon and Keynote Address Welcome and Introductions

- Jon Sorenson, *President, New England-Canada Business Council & Conference Co-Chair*

Introduction of Keynote Speaker

Keynote Speaker

- The Honourable Bardish Chagger, *Leader of the Government in the House of Commons and Minister of Small Business and Tourism, Government of Canada*

2:15 p.m. | Closing Comments



Conference Registration

register online at www.necbc.org

Accommodations:

A limited number of rooms are reserved for the Energy Conference. Reservations must be made by October 15, 2017.

Seaport Hotel (ask for the NECBC block)
(877) 732-7678 or (617) 385-4000
www.seaportboston.com

Conference Fees (USD):

Members.....\$495
Non-Members.....\$625
Government / Academia.....\$250



Registration - You may self-register to attend online at www.necbc.org:

Name / Title _____

Company _____

Address _____

City / State or Province / Zip or Postal Code _____

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I will attend the Conference Reception: Yes No

I will bring _____ guest(s) with me to the reception

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Yes! I'd like to become a NECBC member!

Please select your level of membership.

- Student/Faculty Member @ \$75 USD
- Individual Member @ \$150 USD
- Business Member @ \$750 USD
- Corporate Member @ \$1400 USD
- Corporate Partner @ \$2500 USD
- Leadership Speaker Event Sponsor @ \$2000 USD

Visit the NECBC on the web at www.necbc.org to learn more about the benefits of various membership levels and speaker event sponsorships.

Please mail this completed form and enclosed check made payable to:

**The New England-Canada
Business Council, Inc.**

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necbcenergy@gmail.com www.necbc.org

This conference is the place to network with leading Canadian and American business and government leaders and learn more about ways to strengthen the energy and environmental future of the Northeast U.S. and Canada.