

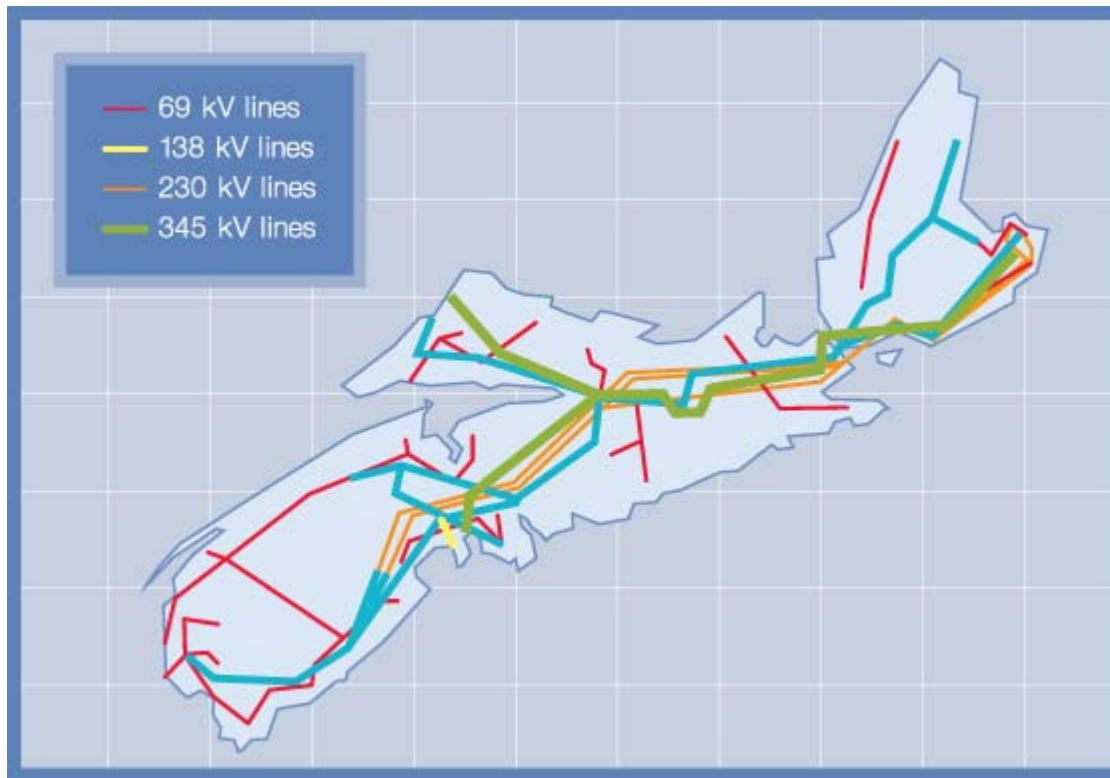


NOVEMBER 9, 2017

New England-Canada Business Council
- Karen Hutt, President and CEO



Nova Scotia Power overview



- 1,700 employees
- 500,000 customers
- 2,453 MW generation
- 10 GWh annual sales
- 32,000 km T&D lines
- 95% of generation and T&D in Nova Scotia.

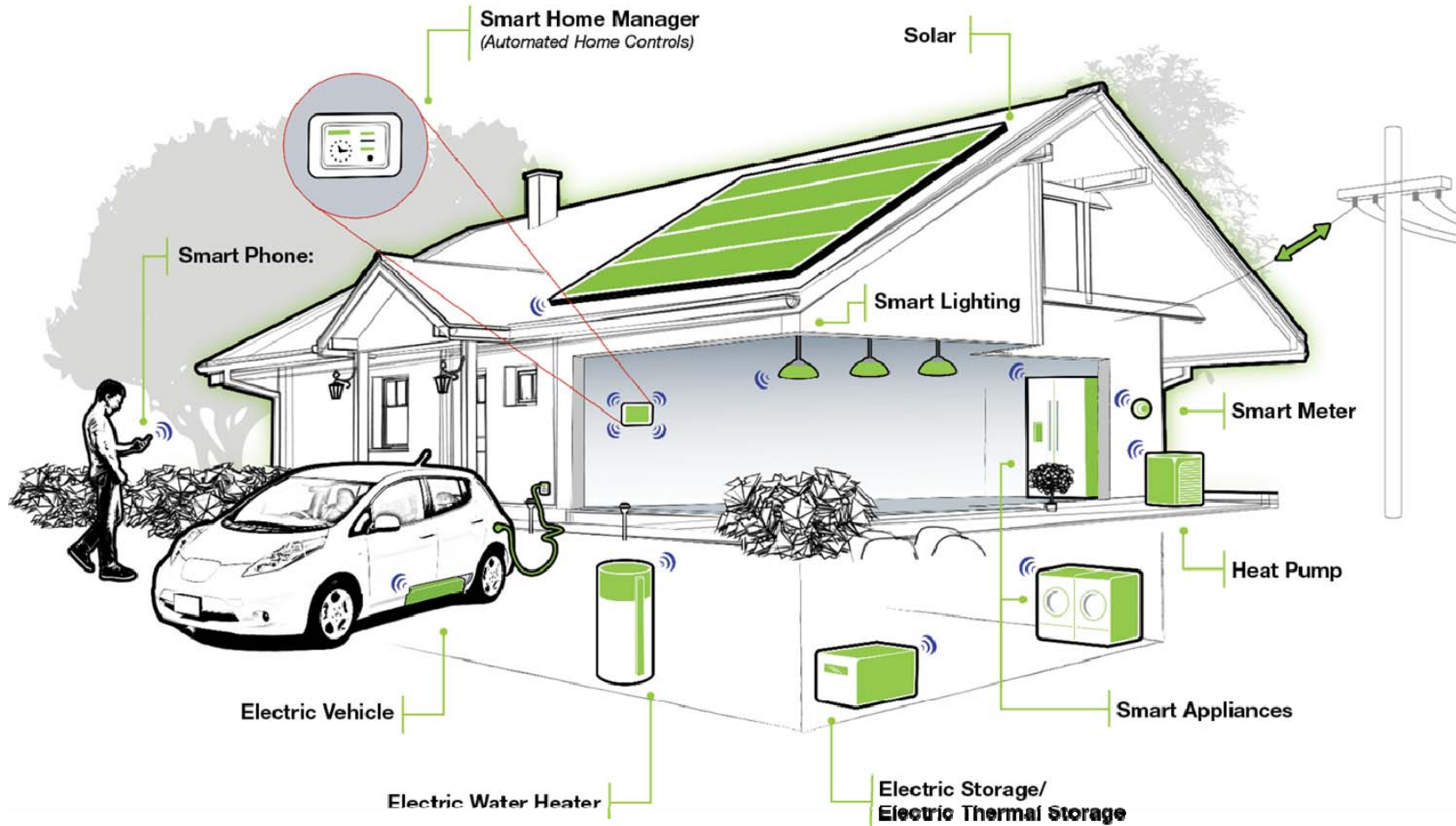
Our evolving generation mix

A Decade of Generation Change

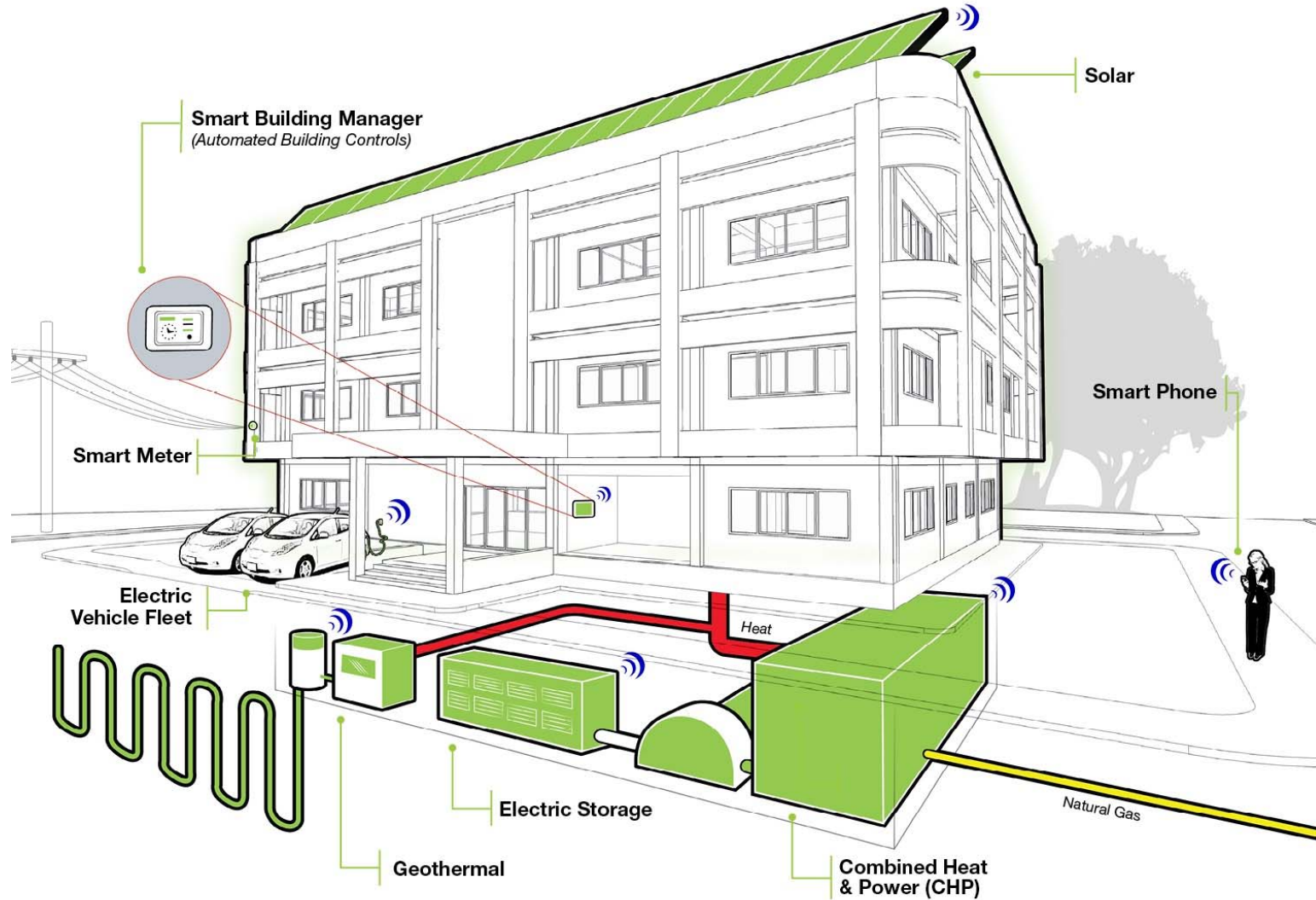
	2007	2016
Coal & Petcoke	76%	55%
Natural Gas & Oil	13%	13%
Wind	1%	17%
Hydro & Tidal	7%	8%
Biomass	1%	3%
Imports	3%	4%
RENEWABLE TOTAL	9%	28%

- Reduced carbon emissions 34% since 2005
- Will cut carbon 58% from 2005 levels by 2030
- Reduced coal generation by 31% since 2005

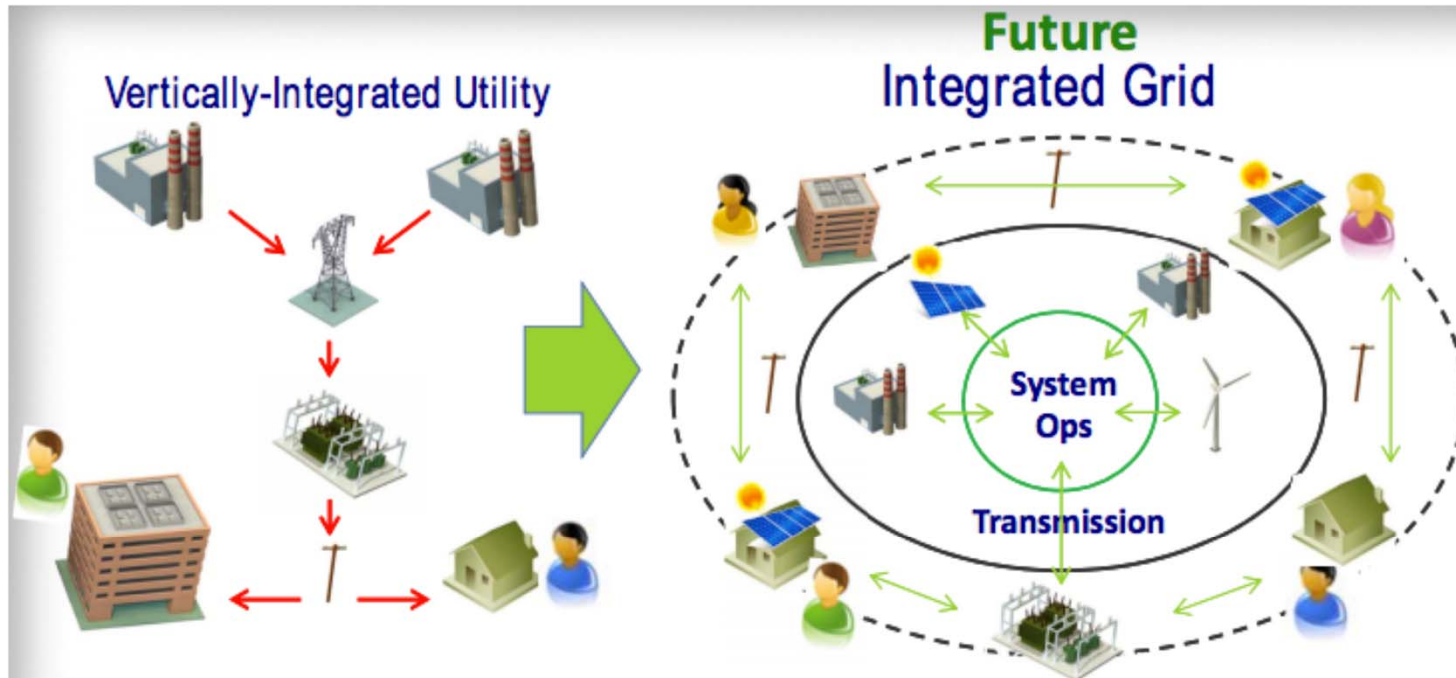
Our evolving residential customer



Our evolving commercial customer



Our evolving utility



- **More renewable energy, less fossil fuel**
- **More distributed generation, less centralized generation**
- **More flexible small units, less flexible big units**
- **Multi-directional grid from one-way grid**
- **More customer engagement**