



*Learn and share ideas on the energy direction of the region at the NECBC's  
26TH ANNUAL U.S.-Canada Energy Trade & Technology Conference. Join us for*

# Envisioning Our Cross-Border Energy Future

**November 1-2, 2018 | Seaport Hotel | Boston, MA**

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At this year's conference we will address such topics as clean energy development, new technologies entering the market, energy storage, efficiency inputs, and the role of traditional fossil fuels that remain significant to the system. What are the obstacles to development and new infrastructure? What are the implications for consumer bills, energy security, and the environment? Can we balance the competing demands of the market?

This executive level business forum is the only one of its kind held annually in Boston focusing on all sectors of energy trade and cooperation between the Northeast U.S. and its greatest energy partner, Canada. It brings together more than 250 Canadian and American senior executives, policy makers, regulators and energy experts who will provide their perspectives, share knowledge and explore a wide range of topics.

The event is being convened by the New England-Canada Business Council (NECBC), a non-profit organization founded over thirty years ago to promote cooperation, commerce, entrepreneurial networking and a greater awareness of the strategic importance of the New England- Canada relationship.

Be part of this year's forum and benefit from our unique cross-border networking opportunities and a productive Canadian-American dialogue on timely energy issues.





# Day 1: Thursday, November 1

**12:30 – 1:00 p.m. | Conference Registration**

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**1:00 – 1:10 p.m. | Conference Welcome**

- Jon Sorenson, *President,  
New England-Canada Business Council  
and Conference Co-Chair*

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**1:15 – 2:30 p.m. | Session 1: Current State and Future Outlook of U.S.-Canada Energy Markets**

*Energy markets in both the U.S. and Canada are undergoing potentially major changes in response to proposed new regulatory paradigms and carbon reduction goals. Where are energy markets headed? How will market, technological, regulatory, and competitive forces impact the future of our cross-border energy relationship? How are market structures changing to accommodate the changing electric mix and ensure power grid resilience/reliability?*

**Moderator:**

- Seth Jaffe, *Partner, Foley Hoag LLP*

**Panelists:**

- Paul Hibbard, *Principal, Analysis Group and former Chairman of the Massachusetts Department of Public Utilities*

- Sergio Marchi, *President and CEO, Canadian Electricity Association*

- Dena Wiggins, *President, Natural Gas Supply Association (NGSA)*

**2:30 – 2:45 p.m. | Short Coffee and Stretch Break**

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**2:45 – 4:00 p.m. | Session 2: Meeting Regional Clean Energy and Carbon Reduction Goals**

*The region's commitment to clean energy technology continues to advance. This session will include a look at the changing trends in generation, transportation and building sector energy choices. What are the opportunities and obstacles facing the region in meeting its goals?*

**Moderator:**

- John Dalton, *President, Power Advisory LLC*

**Panelists:**

- Carol Grant, *Commissioner, Rhode Island Energy Office*

- Marie-Claude Francoeur, *Delegate, Quebec Government Office in Boston*

- Speaker (TBA)

**4:00 – 5:15 p.m. | Session 3: Washington and Ottawa Insider Roundtable – Politics, Policy and Regulations**

*Our panelists will look back at a year of tariffs, tiffs, and extended NAFTA discussions. What is the current state of the Canada - U.S. relationship, and where do we go from here?*

**Moderator:**

- André Turmel, *Partner, Fasken*

**Panelists:**

- William J. Pristanski, *Principal, Prospectus Associates, Ottawa*

- Sheila Slocum Hollis, *Partner, Duane Morris LLP, Washington, D.C.*

- Monica Gattinger, *Professor, School of Political Studies and Director of the Institute for Science, Society and Policy, University of Ottawa*

- Frederick M. Lowther, *Partner, Blank Rome, LLP, Washington, D.C.*

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**5:15 – 7:15 p.m. | Conference Welcome Reception and Networking Opportunity**



# Day 2: Friday, November 2

**7:45 – 8:30 a.m. | Conference Registration & Continental Breakfast for Attendees**

**8:30 – 9:00 a.m. | Conference Welcome**

- Jon Sorenson, *President, New England-Canada Business Council & Conference Co-Chair*
- Hon. David Alward, *Consul General of Canada to New England*

**9:00 – 10:15 a.m. | Session 1: Annual CEO Fireside Chat**

*Perspectives from industry CEOs from both sides of the border in a roundtable format designed to elicit their latest thinking on energy market trends and future market possibilities.*

**Moderator:**

- John Gulliver, *Senior Partner and Head of the International Group, Pierce Atwood LLP*

**Speakers:**

- Éric Martel, *President and CEO, Hydro-Québec*
- James P. Torgeson, *President and CEO, Avangrid*
- Ian Robertson, *CEO, Algonquin Power & Utilities Corp.*

**10:15 – 10:30 a.m. | Coffee Break and Networking Opportunity**

**10:30 a.m. – 11:30 a.m. | Session 2: Corporate and Private Investors' Perspective: Where are they putting their money?**

*Executives from the corporate and investment sectors will offer their perspectives on energy market trends, technological advancements, and promising disruptive technologies related to innovation and venture opportunities.*

*What's spurring interest from corporate venture groups and private equity and investment firms to invest in the energy transition sector and new technologies? And what are some market cautions?*

**Moderator:**

- Sandi Hennequin, *Vice President, U.S. Public Affairs, Emera Energy*

**Speakers:**

- Sue Reid, *Vice President, Climate and Energy, Ceres*
- Dan Coyne, *Senior Managing Director and Head of Investment Banking, US and Sustainability, Investment Banking, Canaccord Genuity*
- Speaker (TBA)

**11:30 a.m. – 12:30 p.m. | Session 3: The Broader Cross-border Regional Impacts of Large Scale Renewable Resource and New Technology Deployment**

*Technological advancements are enabling the larger scale deployment of offshore wind resources, battery storage, distributed energy/microgrids, and non-wires alternatives. How will these resources and technologies impact the regional power grid? What are the cross-border economic, supply chain, and support services opportunities for New England and Canada?*

**Moderator:**

- Danielle Powers, *Senior Vice President, Concentric Energy Advisors*

**Speakers:**

- (TBA)

**12:15 p.m. | Luncheon and Keynote Address Welcome and Introductions**

- Jon Sorenson, *President, New England-Canada Business Council & Conference Co-Chair*

**Introduction of Keynote Speaker**

**Keynote Speaker**

- Dr. Ernest J. Moniz, *Cecil and Ida Green Professor of Physics and Engineering Systems emeritus, MIT; Special Advisor to the MIT President; and former U.S. Secretary of Energy*

**1:45 p.m. | Closing Comments**



## Conference Registration

register online at [www.necbc.org](http://www.necbc.org)

### Accommodations:

A limited number of rooms are reserved for the Energy Conference. Reservations must be made by October 15, 2018.

**Seaport Hotel** (ask for the NECBC block)  
**(877) 732-7678 or (617) 385-4000**  
**[www.seaportboston.com](http://www.seaportboston.com)**

### Conference Fees (USD):

Members.....	\$495
Non-Members.....	\$625
Government / Academia.....	\$250



### Registration - You may self-register to attend online at [www.necbc.org](http://www.necbc.org):

Name / Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City / State or Province / Zip or Postal Code \_\_\_\_\_

Phone / Fax / E-mail \_\_\_\_\_

I will attend the Conference Reception:  Yes  No

I will bring \_\_\_\_\_ guest(s) with me to the reception

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Please select your level of membership.

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- Individual Member @ \$150 USD
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Visit the NECBC on the web at [www.necbc.org](http://www.necbc.org) to learn more about the benefits of various membership levels and speaker event sponsorships.

Please mail this completed form and enclosed check made payable to:

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Business Council, Inc.**

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[necbcenergy@gmail.com](mailto:necbcenergy@gmail.com) [www.necbc.org](http://www.necbc.org)

*This conference is the place to network with leading Canadian and American business and government leaders and learn more about ways to strengthen the energy and environmental future of the Northeast U.S. and Canada.*